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Department of State **TELEGRAM**

CONFIDENTIAL 583

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ACTION AF-18

INFO OCT-01 EUR-20 NEA-13 E-15 COM-08 INT-06 TRSY-11 SS-20
NSC-10 CIAE-00 INR-07 NSAE-00 RSC-01 [illegible] RSR-01
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TO SECSTATE WASHDC 6661
INFO AMEMBASSY BENGHAZI

C O N F I D EN T I A L TRIPOLI 1781

REF: TRIPOLI'S 1778

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SUBJECT: POSTED PRICE NEGOTIATIONS:

1. DURING DISCUSSIONS CENTERED ON ESSO'S LNG PLANT (REFTEL), MAGHRABI ON SEVERAL OCCASIONS REFERRED TO PRICE NEGOTIATIONS AND INDICATED NEED FOR MORE FLEXIBILITY BY ESSO. ESSO DIDN'T PURSUE THESE HINTS NOR DID MAGHRABI INDICATE THAT HE PREPARED TO SHOW RECIPROCAL FLEXIBILITY.

2. COMMENT. IN VIEW OF ESSO'S TABLING OF FINAL OFFER [illegible]IPOLI'S 1594) IT INTERESTING THAT MAGHRABI HASN'T TOTALLY CLOSED THE DOOR ON IDEA, AT LEAST IN THEORY, OF NEGOTIATED SETTLEMENT. GP-4.

PALMER

Tripoli 1781

DEPARTMENT OF STATE A/CDC/MR
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TS AUTH. REASON(S)
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